

Best Enterprise Suite — Available Modules

Financials

- General Ledger
- Accounts Receivable
- Accounts Payable
- Advanced Consolidations
- Allocations
- Cash Management
- Fixed Asset Accounting
- Fixed Asset Inventory
- Multicurrency Management

Distribution

- Inventory Management
- Inventory Replenishment
- Purchase Order
- Sales Order
- eOrder
- Advanced Kitting
- Product Configurator

Manufacturing

- Light Manufacturing
- Advanced Manufacturing
- Advanced Planning and Scheduling
- Engineering Change Management
- Estimating
- Prototyping
- Material Requirements Planning (MRP)
- Product Configurator
- Shop Floor Control

Human Resources and Payroll

- Employee Attendance
- HR Management
- Payroll Management

CRM

- eCustomer
- eSalesforce
- Sales Management
- Support Management

Project Accounting

- Project Accounting
- eTimeSheets
- Microsoft Project Link

Business Intelligence and Reporting

- Enterprise Alerts
- eExecutive
- DataPorter
- Explorer
- Crystal Reports
- WebReports

Customization

- Application Framework
- Customizer
- Source Code



Best Enterprise Suite is a highly reliable, robust and integrated series of applications covering all areas of an enterprise business, including financials, distribution, customer relationship management (CRM), manufacturing, human resources, payroll, project accounting, financial reporting, electronic commerce and more.

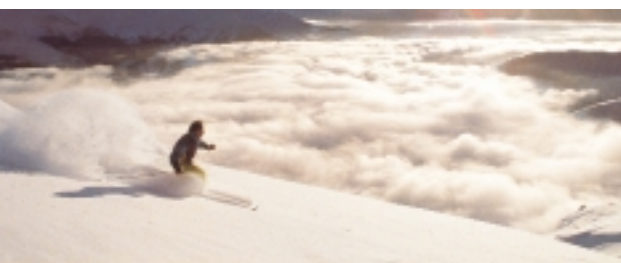
The products are designed exclusively for the mid-market, leveraging Microsoft tools, technology and architecture to provide a flexible, scalable and full-featured business management solution.

Best Enterprise Suite offers market-leading functionality in a variety of areas. Its distribution capabilities are extensive, supporting multiple warehouses, forecasting, and automated procurement. The outstanding manufacturing capabilities include routings, bills of material, work orders, MRP, scheduling, job costing, and labor reporting. An out-of-the-box customer self-service application gets businesses up and running quickly with an integrated, powerful Web site for order taking and account inquiries.

In addition, the Best Enterprise design integrates with other applications, including Web sites and e-commerce applications, allowing customers to fully support their e-business plans with Best Enterprise. These strengths combine with many others to provide a complete solution for the mid-market.

Best Enterprise Solutions:

- **CRM and E-business**
- **Financials and Project Accounting**
- **Distribution and Manufacturing**
- **Human Resources and Payroll**
- **Customization**



Best Enterprise Suite — Available Modules

Financials

Best Enterprise Suite offers deep financial functionality and superior usability. Integration of multiple processes, easy access, reducing data errors and streamlined customization are only a few of the benefits of Best Enterprise financial software. The integration with Microsoft Office, BackOffice and the Internet, combined with its exclusive optimization for the Windows and SQL Server platform, makes it an ideal solution for the ever-changing needs of today's growing businesses. The Best Enterprise financial software includes the following modules: General Ledger, Accounts Receivable, Accounts Payable, Multicurrency Management, Cash Management, Fixed Asset Accounting, Fixed Asset Inventory, Advanced Consolidations, Allocations and WebReports.

These modules can improve your cash flow, customer satisfaction, and access to up-to-the-minute data. At the same time, they offer a way to streamline your accounting processes, save time, increase the integrity of your data, and provide the means for instant analysis and presentation-quality reporting on a host of important issues that affect your decision-making and profitability. The modules provide extensive benefits and are fully integrated with the other modular solutions of Best Enterprise Suite.

Distribution

In today's distribution environment, many factors can jeopardize your profitability. Optimizing inventory levels can mean the difference between improving profits and going out of business. The Best Enterprise distribution solution is an integrated series of modules designed to give you everything you need to control your inventory levels — and their effect on your profits. Incorporating Inventory Management, Sales Order, eOrder, Purchase Order, Advanced Kitting, Product Configurator and Inventory Replenishment modules, you can customize your software system to fit your specific requirements. Accurately forecasting and managing for every eventuality, the Best Enterprise distribution software is ideal for distributors with multiple warehouses in a variety of industries.

Designed by distribution experts, Best Enterprise distribution modules can ensure on-time delivery to your important customers, maximize your productivity, and deliver advanced capabilities for tracking, managing and replenishing inventory throughout the entire distribution cycle — from automated purchasing to stocking, all the way through sales. With an eye on improving your profitability with

these tools, the system helps you reduce carrying costs, maximize cash flow and enables you to buy smarter.

Manufacturing

Best Enterprise manufacturing was designed with the flexibility and expanded capabilities to handle unique business requirements for various industries, including metal fabrication, machine/equipment manufacturing, electronic or electric equipment assembly, high-tech products, stamping, injection molding, furniture/fixture production, wood products manufacturing, and more.

Fully integrated modules can help you optimize your processes and secure your profit margin by tying manufacturing data back to the core financial modules that serve as the base of the Best Enterprise system. Manufacturing modules consist of Advanced

Manufacturing, Light Manufacturing, Material Requirements Planning or MRP, Estimating, Engineering Change Management, Shop Floor Control, Advanced Planning and Scheduling, Product Configurator, and Prototyping.

Each module provides several key benefits and the manufacturing solution offers streamlined integration of routings and bills of material, which allows for improved lead time calculations, more accurate material plans, and better resource allocation. The solution gives a real-time business snapshot, a critical competitive advantage that allows customers to ship more products on time to their customers — making it the clear choice for manufacturing management.

HR and Payroll

Best Enterprise human resources management delivers a powerful, yet flexible, enterprise-wide HR solution for

managing employee and business relationships, and overseeing the processes related to government compliance requirements and certifications. These impressive solutions can smoothly integrate HR and payroll information with many facets of your business operations.

The modules offered include core HR Management, Payroll Management, Employee Attendance and Employee Self Service. Based on Web technology, the self-service functions provide easy access to the HR system for review and update by employees company wide.

CRM

Best Enterprise provides the tools to better understand your customer, close more deals, and help you profit from the relationship. Customer-centric solutions represent the top layer,



or front office, of productivity-enhancing business management by leveraging customer relationship management (CRM) capabilities. By giving complete customer information to sales and support people, requests from customers (e.g. leads) are managed effectively and accurately to everyone's satisfaction. By automating key activities, providing essential analytical tools, streamlining your company's communications and managing intelligence, you can attain new levels of efficiency with benefits that range from improved employee teamwork and more satisfied customers to a shorter sales cycle, more sales revenue, and higher profitability.

Project Accounting

Effective project management enables professional services firms and corporate IT departments to achieve operational excellence through the unique ability to control people, projects and budgets with exceptional flexibility. The end result helps generate more revenue at a lower cost, eliminate wasted hours and produce more bottom-line savings.

The Best Enterprise Project Accounting module allows project managers to optimize project profitability. Project managers can track actual vs. estimated costs through forecast completion, which helps prevent cost overruns and generate bottom-line savings. Project Accounting also integrates Microsoft Project providing managers and finance departments an end-to-end project management solution. The eTimeSheets module is a browser-based time and expense entry and project cost management module that connects a remote workforce through the Internet on a real-time basis.

Business Intelligence and Reporting

Best Enterprise Suite provides other valuable system components that can offer substantial benefits in running your business by allowing you to monitor key performance indicators efficiently and effectively. Enterprise Alerts is one of the most popular Best Enterprise modules. By sending e-mail notifications to you and your specified personnel when something significant happens in your business, Enterprise Alerts can solve problems before they start and help you satisfy your customers far more consistently. Enterprise Alerts uses standard or customizable early warning messages that announce critical events in your Best Enterprise system, including credit holds, inventory thresholds, priority client transactions, urgency levels and more.

The eExecutive module is included as standard with Best Enterprise Suite, and offers busy executives a customizable, Web-based, real-

time overview of vital business operations as well as user-defined key performance indicators. Using the data available in Best Enterprise Suite, your firm's senior staff can make better business-critical decisions in any environment with up-to-the-minute information.

Best Enterprise Explorer, another standard module, saves time by giving you access to all system inquiries from one central location. Expansion of inquiries in Explorer provides better access to sales, customer, inventory and other information you depend on. Users also have the ability to export the detailed information displayed in Explorer directly to an Excel template for additional report formatting and analysis.

Additionally, you can view and generate all financial and accounting reports through Microsoft Internet Explorer with the Best Enterprise WebReports module. These reports are created with the same high level of security as with the standard output of any Best Enterprise module that offers reporting. Also, the Crystal Reports module is a powerful report writer that is used throughout Best Enterprise Suite for formatting and printing presentation-quality reports.

Customization

World-class customization tools provide a foundation for Visual Basic and Microsoft SQL Server business application development — the same toolkit used to build the Best Enterprise Suite line of applications. Designed to significantly reduce the cost of developing industry-specific business applications, these components can improve system efficiency. Customizer gives even novice programmers the ability to easily modify screens and forms to match your specific business processes, look and feel, and improve staff productivity without making

changes to the source code. Application Framework provides faster development at lower costs via Visual Basic controls, wizards, and utilities that solve housekeeping issues, including concurrency, user interface, security models, and data handling. Module Source Code for code development and implementation is available.

Implementation Tools

Best Enterprise Suite minimizes implementation costs by providing organized workflow of the steps required to configure the system. These steps can be assigned to any user and integrated with Microsoft Outlook. From each step, you can select whether to import it using import utilities, from a spreadsheet, or copying information from another company. Customers upgrading from sister Best products to Best Enterprise Suite have additional setup utilities available.





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